

**GRANITE UNITED WAY
REQUEST FOR PROPOSALS
2024**



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Granite United Way Grant Opportunities

To Register for access to our portal and Granite United Way Funding Opportunities please click this [LINK](#).

Granite United Way New Funding Model

Over the past decade, Granite United Way (GUW) has evolved to meet the changing landscape of philanthropy. By fostering partnerships with nonprofits, government, and businesses, we address critical issues like housing, childcare, financial stability, and health. Staying true to our mission, we mobilize community resources and engage donors and nonprofits to strengthen our communities through investments of unrestricted funds, volunteers, and support for local agencies. Our new community investment grants process enables us to direct resources to local organizations to address immediate needs.

Community Investment Grants will support the immediate and emerging needs of organizations and programs, especially grassroots organizations meeting the needs of underserved and underrepresented populations (including Women, LGBTQ+, BIPOC, persons living with disabilities, people experiencing homelessness, new Americans, veterans, and seniors) This approach aligns with United Way's strategic plan goals, our 100 plus years of lifting partners and our belief that those closest to the community are best positioned to develop effective local solutions. We continue to collaborate with nonprofits of all sizes, leveraging individual donations, corporate grants, and government funding to create impact.

Responsive Community Grant Opportunity

- Granite United Way is pleased to announce the availability of its first responsive grants application. Responsive Grants will be made available 3 times per year. Granite United Way will provide responsive grants of \$1,000 - \$10,000 to meet immediate and emerging needs. Granite United Way seeks partners focused on addressing the needs of underserved and underrepresented populations and aligned with its mission and work to help people Learn, Earn, and Be Healthy. **The Request for Proposal (RFP) process will be open 3 times throughout the year. Anticipated opening dates are 10/15/24 due 11/08/24; 2/15/25; and 5/15/25.**

Mary Gale Foundation (MGF) Grants

- Granite United Way administers the MGF Process. The Mary Gale Foundation is a private, grantmaking foundation that supports housing, health and other in-home services and programs for low-income women aged 65 and older living in the Greater Manchester area. Grants are made annually and requests for proposal information are expected to be released annually.

Strategic Opportunities

- Granite United Way looks for opportunities to partner with local nonprofits to address issues around our pillars of work. These four pillars focus on Early Childhood Development, Financial Empowerment, Housing, and Public Health (Mental Health and Substance Use Disorder.) Please connect with your local regional lead (page 7) to discuss additional collaborative opportunities.

Granite United Way's application process involves TWO steps:

1. The Request for Qualification (RFQ) process

Prior to applying for a responsive grant, an agency must complete the RFQ process. The RFQ process for 2024-2025 funding will open late September 2024 and be rolling throughout the G UW fiscal year. It is recommended that organizations complete this information early in the fiscal year to ensure access to all funding opportunities and to be included in annual opportunities, volunteer opportunities, and information on G UW initiatives. To have access to the October RFP, the RFQ must be completed on or before 10/10/2024.

RFQ Requirements

- Mission Statement
- 501(c)(3) IRS Letter of Determination (or Fiscal Sponsor)
- Most Recent Financial Documents
 - ***For organizations who are required to have an audit by federal or state governments or by an umbrella organization:** *Please submit the most recent organization financial audit.*
 - **For organizations who are required to have a financial review by federal or state governments or by an umbrella organization:** Please submit the most recent organization financial review.
 - **For organizations who are not required to have an audit or financial review:** Please submit the most recent compilation.
- *IRS 990 or 990 EZ Form
- Be a registered charity and in good standing in the State of New Hampshire or Vermont

**For applicants utilizing a fiscal sponsor, please provide the sponsor's documents.*

Please direct any questions about Qualification Requirements to rfp@graniteuw.org

Grantmaking Conditions and Selection and Application Questions

Granite United Way's recent strategic plan calls for evolving partnerships and becoming more inclusive. To that end, **G UW continues to encourage grassroots organizations, and organizations new to United Way, who address an equity gap and the needs of underserved and historically marginalized populations to apply.**

Granite United Way continues to focus on issues to help all people **Learn, Earn, and Be Healthy.**

Grant funding decisions are based on the following:

- 1. Granite United Way results for the 2023 and 2024 Campaign**
- 2. Urgency of need and impact of investment on target population and local community**
- 3. Alignment with Granite United Way mission and community needs**

The merits of each proposal will be evaluated individually. Each of our 7 regions has a Community Impact Committee (CIC) comprised of volunteers who live and work in the respective region. These volunteers review and make recommendations to the Board of Directors for funding. *All funding decisions are subject to the availability of funds.*

Granite United Way reserves the right to accept or reject any proposal, and to waive any minor irregularities in the proposals.

Applicants will be notified as to whether their proposal was approved within one month of the application being submitted.

Appropriate Use of Funds

Funding is unrestricted and uses may include operations, capital expenses, sponsorships. Once awarded, funding will be paid in full within 4 weeks of decisions being rendered.

Grant Term Requirements

- Keep records of their activities and expenditures related to G UW funded and services.
- Organizations are expected to carry out our work as submitted in the proposal. Those who experience challenges should proactively contact their G UW region's community impact staff, as this could affect an organization's future funding.
- Funds can be spent over a 12-month period and a final report on use of funding will be due within one year of start of grant.

2. Application: Request for Proposal (RFP) Questions

Please select the region where you are seeking funding.

Please reference page 8 for a list of towns in each region. *Applicants can apply in only one region.*

Amount of funding requested (maximum of \$10,000):

Please indicate budget size: Under \$250K \$250K-\$499K \$500k-999K \$1M-\$9.99M \$10M (+)

Please indicate the number of paid staff (full time equivalent) in your organization:

Total number of individuals served by your organization:

Organization Summary

- Describe your organization including mission, purpose, date of founding, and target population(s)

Proposal Summary and Statement of Need

- Provide a brief description of your funding request
- Include the **urgency/timing** of this request and how it will **impact the target population / community you serve**

Evaluation Process

- How will you measure success and how will your success impact the population / community you serve

Budget

- Please submit your organization budget
- Please include any notes on the impact if not funded for this request

Engagement Survey: We request completion of a brief Granite United Way Engagement Survey (*Information on engagement with G UW opportunities including Day of Caring, campaign presentations, Recovery Friendly Workplace, 211 NH, etc.*)

Any regional questions should be submitted to the following staff:

Central Region: Scoop Welch at scoop.welch@graniteuw.org

Greater Seacoast Region: Kerry Folkins at kerry.folkins@graniteuw.org

Merrimack County Region: Scoop Welch at scoop.welch@graniteuw.org

North Country Region: Nanci Carney at nanci.carney@graniteuw.org

Northern NH Region: Laura Boucher at laura.boucher@graniteuw.org

Southern Region: KR Epstein at kr.epstein@graniteuw.org

Upper Valley Region: Katie Berndsen at katie.berndsen@graniteuw.org

Any questions about the online application system should be directed to RFP@graniteuw.org.



Granite United Way Regions by Town

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|--------------------------------|---|
| Central Region | Alexandria, Alton, Alton Bay, Ashland, Barnstead, Belmont, Bridgewater, Bristol, Brookfield, Campton, Center Harbor, Center Ossipee, Center Sandwich, East Hebron, Eaton, Effingham, Freedom, Gilford, Gilmanton, Gilmanton Iron Works, Hebron, Holderness, Laconia, Lochmere, Melvin Village, Meredith, Mirror Lake, Moultonboro, New Hampton, Ossipee, Plymouth, Rumney, Sanbornton, Sanbornville, Sandwich, Stinson Lake, Tamworth, Tilton, Tuftonboro, Wakefield, Waterville Valley, Wentworth, West Ossipee, Winnisquam, Wolfeboro, Wolfeboro Falls, and Wonalancet |
| Greater Seacoast Region | <p>Strafford County: Barrington, Durham, Farmington, Lee, Madbury, Middleton, Milton, New Durham, Rollinsford, Strafford. Dover, Rochester, and Somersworth</p> <p>Rockingham County: Brentwood, Deerfield, East Kingston, Epping, Exeter, Fremont, Greenland, Hampton, Hampton Falls, Kensington, Kingston, New Castle, Newfields, Newington, Newmarket, Newton, North Hampton, Northwood, Nottingham, Portsmouth, Raymond, Rye, Seabrook, South Hampton, Stratham, and Wakefield</p> |
| Merrimack County Region | Allenstown, Andover, Boscawen, Bow, Bradford, Canterbury, Chichester, Concord, Contoocook, Penacook, Danbury, Dunbarton, Epsom, Franklin, Henniker, Hill, Hooksett, South Hooksett, Hopkinton, Loudon, New London, Newbury, Northfield, Pembroke, Suncook, Pittsfield, Salisbury, Sutton, Warner, Webster and Wilmot |
| North Country Region | Bath, Benton, Bethlehem, Dalton, Easton, Franconia, Haverhill, Landaff, Lincoln, Lisbon, Littleton, Lyman, Monroe, North Haverhill, North Woodstock, Piermont, Pike, Sugar Hill, Twin Mountain, Warren, Whitefield, Woodstock, and Woodville |
| Northern NH Region | Albany, Bartlett, Berlin, Bretton Woods, Brookfield, Carroll, Center Conway, Chatham, Clarksville, Colebrook, Columbia, Conway, Dalton, Dixville, Dummer, Errol, Glen, Gorham, Groveton, Intervale, Jackson, Jefferson, Kearsarge, Lancaster, Madison, Milan, Mount Washington, Northumberland, North Conway, North Stratford, Pittsburg, Randolph, Shelburne, Stark, Stratford, Twin Mountain, West Stewartstown, Wentworth and Whitefield |
| Southern Region | Atkinson, Auburn, Bedford, Candia, Chester, Danville, Derry, Goffstown, Hampstead, Hooksett, Londonderry, Manchester, New Boston, Pelham, Plaistow, Salem, Sandown and Windham |
| Upper Valley Region | <p>NH: Canaan, Dorchester, Eastman, Enfield, Enfield Center, Etna, Grafton, Grantham, Hanover, Hanover Center, Lebanon, Lyme, Lyme Center, Meriden, Orange, Orford, Orfordville, Plainfield, West Lebanon</p> <p>VT: Andover/Weston, Ascutney, Barnard/Pomfret/Sharon, Bethel, Brownsville/W. Windsor, Cavendish, Chester, Fairlee/W. Fairlee, Hartford, Hartland, Ludlow, Norwich, Quechee, Reading, Royalton/S. Royalton/Stratford, Springfield/N. Springfield, Thetford, Weathersfield/Baltimore, White River Junction, Wilder, Windsor, Woodstock/Bridgewater</p> |